

Fleet Services Division

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**TOP 100 BEST FLEETS
SOUTHEAST REGIONAL MEETING
ORLANDO, FLORIDA January 23, 2014**



GRANT FUNDING USES

- **Capital Improvement Projects**
- **Continuing Specialized Service**
- **Clean Air Replacement Initiatives**
- **Education/Training**
- **Specialized Services**



GRANT FUNDING TYPES

- **Competitive Grants**
 - ✓ Multiple Applicants Compete
 - ✓ Specific Criteria for Comparison
- **Formula (Block) Grants**
 - ✓ Non Competitive – Multiple Applicants
 - ✓ Funding Distributed Proportionately



GRANT FUNDING SOURCES

- **Federal Grant Funding**

- ✓ DOE - Department of Energy
(www.energy.gov)

- ✓ DOT - Department of Transportation
(www.dot.gov)

- ✓ EPA – Environmental Protection Agency
(www.epa.gov)



GRANT FUNDING SOURCES

- **State Grant Funding**
- Variable Funding Sources by State
 - ✓ National Association of State Energy Officials
(www.naseo.gov)
 - ✓ DOE's Advanced Vehicles Data Center
 - ✓ (www.afdc.energy.gov)
 - ✓ EPA – Environmental Protection Agency
(www.epa.gov)



DEVELOPING A GRANT PROPOSAL

- **Preparation**

- ✓ **Well Prepared, Thoughtfully Planned & Presented**
- ✓ **Become Familiar with Pertinent Criteria**
- ✓ **Funding Availability, the Process, and Deadlines**
- ✓ **Enlist an Experienced Grant Writer on Team**

DEVELOPING A GRANT PROPOSAL

- **Proposal Development**

- ✓ **Ideas for the Grant Proposal**

- **New Idea or Previously Considered**
 - **Support – Interagency & Community**

- ✓ **Identification of Funding & Eligibility**

- **Available Funding and Eligibility Aligned**

- ✓ **Organization of Facts to Write the Proposal**

- **Keep Notes, Gather Data and Documents**

WRITING A GRANT PROPOSAL

- **Proposal Summary**
 - ✓ Briefly Outline Key Points, Objectives and Consequences
- **Organization Introduction**
 - ✓ Introduce Board & Key Members, Define Your Credibility
- **Needs Assessment**
 - ✓ Purpose, Beneficiaries, Costs, Cause, Resources and Resolve
- **Proposal Objectives**
 - ✓ Goals, Desired Outcome & Measurement



WRITING A GRANT PROPOSAL

- **Project Methods & Design**
 - ✓ Action Plan, Measureable Milestones
- **Project Evaluation**
 - ✓ Product Evaluation, Process Evaluation
- **Future Funding**
 - ✓ Post Grant Continuation, Future Equipment Maintenance
- **Proposed Budget**
 - ✓ Implementation, Phase Down & Continuation

